



WINNEBAGO, COUNTY OF

12/01/2017-12/01/2018

FEE PER CLAIM - HANDLE TO CONCLUSION	Est. Claim Frequency	Per Claim Fee	Projected Service Fee
Workers' Compensation			
WC Medical Only	64	\$222	\$14,208
WC Indemnity	30	\$1,650	\$49,500
Incidents - Workers' Compensation	0	\$64	\$0
Claim Input Only	0	\$111	\$0
Total Workers' Compensation Fee Per Claim	94		\$63,708
Liability			
Auto Liability/Bodily Injury	0	\$1,567	\$0
Auto Liability/Property Damage	7	\$898	\$6,286
Auto/Physical Damage	20	\$738	\$14,760
General Liability/Bodily Injury	2	\$1,567	\$3,134
General Liability/Property Damage	0	\$898	\$0
Professional Liability	13	\$1,672	\$21,736
Incidents - Liability	0	\$64	\$0
Total Liability Fee Per Claim	42		\$45,916
ADMINISTRATIVE SERVICES			
	Quantity	Rate	Estimated Annual Fee
Administrative Services			
Administration / Data Management			\$880
RMIS – 2 Users Full Access			Included
Total Administrative Services			\$880
TOTAL			\$110,504

This is year 2 of a 3 year agreement. Per claim fees increased 0% in year one (2016-2017), 1% in year two (2017-2018), and 2% in year three (2018-2019).

*Gallagher Bassett will set up Input/Admin files and will operate strictly as a record keeper, inputting information as directed by the County of Winnebago (Claim Manager). Investigation, negotiation and adjustment of the claims alongwith setting reserves will be done by the Claim Manager. GB will document claim notes and will issue the payments at the direction of the Claim Manager. Losses are expected to be open for 90 days or less each.



WINNEBAGO, COUNTY OF

12/01/2017-12/01/2018

GBMCS - GB MEDICAL MANAGEMENT SERVICES

SERVICES	CHARGES
Fee Schedule (Bill Review / UCR)	\$1.30 Per Line plus a 2 line header
All Other Savings	
• System Savings	28 % of Savings
• Clinical Validation/Nurse Review (CV)	30 % of Savings
• Preferred Provider Networks (PPO)	30 % of Savings
• Out Of Network (OON)	30 % of Savings
• Specialty Networks/Physical Therapy (PT)	30 % of Savings
Electronic Receipt of Medical Bills	2 line header in all applicable states
Telephonic Case Management	\$75 Medical Triage \$290 per Indemnity claim (each 30 days) \$130 per Medical Only claim (one time)
Hospital Certification Program	\$120 Inpatient Pre-Certification
Utilization Review Program	\$105 Outpatient Pre-Certification
UR Physician Review	\$270 per Review
Medical Case Management and Vocational Rehabilitation - Hourly	\$98 per hour plus expenses \$112 per hour plus expenses - AK, CA, HI, NY
Priority Care 365	\$90 per call
Other State Service Options:	For claims handled in the designated states (otherwise, Not Applicable)
• Illinois PPP Service Option	No additional fees beyond the normal Cost & Terms
Medical Cost Projection (MCP) and Clinical Recommendations	\$125 per Hour
Pharmacy Benefit Management (PBM)	Cost of prescriptions -- no charge for Bill Review or PPO reductions for PBM transactions
Durable Medical Equipment (DME) Program	Cost of medical equipment – no charge for Bill Review or PPO reductions for Prospective DME transactions
Dental Review Program	Charged on a per review basis

Client and GB agree as follows: If another preferred managed care vendor other than Gallagher Bassett Managed Care Services is utilized, an administrative fee may apply in exchange for bona fide administrative services. The administrative services may include, but not be limited to overhead costs for the oversight and management of Managed Care vendors which includes the development and oversight of quality standards, development and maintenance of EDI interfaces and reports, and ensuring proper mandatory state compliance and reporting.



WINNEBAGO, COUNTY OF

12/01/2017-12/01/2018

OTHER SERVICES

SERVICES	CHARGES
RMIS - Additional Users	\$1,000 per user
OSHA Reporting	\$4,500 per year (Includes set-up, OSHA access & unlimited OSHA Logs and summaries)
Fraud Prevention – Gallagher Bassett Investigative Services (GBIS)	
Special Fraud Investigations - SIU	\$85 per hour plus expenses
Outside Field Investigations	\$80 per hour plus expenses
Surveillance Investigations	\$80 per hour plus expenses
Targeted Field Investigations	\$80 per hour plus expenses
Targeted Database Searches	Rate per report
Self Service Database Searches	Rate per report
Gallagher Bassett Litigation Management Program (GBLMP)	
Invoice and Matter Management platform for adjusters/counsel	2% of net legal invoice (invoice net of disbursements and invoice review savings).
5 client licenses for Legal Analytics platform	Charged as discount off total payment remitted to counsel and will be reflected as an allocated expense on the claim file.
Attorney-led legal bill review	
Gallagher Bassett Compliance Solutions (GBCS)	
Workers' Compensation Medicare Set-Aside Allocation (WCMSA)	\$2,300 per allocation
Rush Fees (MSA completed within 5 business days)	\$450 per case
Liability Medicare Set-Aside Allocation (LMSA)	\$2,300 Fee
MSA Submission to CMS	\$850 Fee
Conditional Payment Research (CPR)	\$200 Flat Rate
Conditional Payment Negotiations (CPN)	\$375 Flat Rate
Secure Final Demand for Settlement (SFD)	\$250 Flat Rate
Bundled CP Resolution Services	\$700 Flat Rate
Medicare Eligibility Inquiry (MEI)	\$45 Flat Rate
SSDI Verification	\$175 Flat Rate
Release / Settlement Agreement Review	\$250 Flat Rate
Lien Resolution (Advantage Plan, Medicaid, Part D)	\$500 Flat Rate per Lien Resolution
Taxes	
Taxes	All applicable taxes will be added to the service fees where required



WINNEBAGO, COUNTY OF

12/01/2016-12/01/2017

FEE PER CLAIM - HANDLE TO CONCLUSION	Est. Claim Frequency	Per Claim Fee	Projected Service Fee
Workers' Compensation			
WC Medical Only	85	\$220	\$18,700
WC Indemnity	31	\$1,634	\$50,654
Incidents - Workers' Compensation	0	\$63	\$0
Claim Input Only	0	\$110	\$0
Total Workers' Compensation Fee Per Claim	116		\$69,354
Liability			
Auto Liability/Bodily Injury	1	\$1,551	\$1,551
Auto Liability/Property Damage	1	\$889	\$889
Auto/Physical Damage	0	\$731	\$0
General Liability/Bodily Injury	3	\$1,551	\$4,653
General Liability/Property Damage	0	\$889	\$0
Professional Liability	11	\$1,655	\$18,205
Incidents - Liability	0	\$63	\$0
Total Liability Fee Per Claim	16		\$25,298
ADMINISTRATIVE SERVICES			
	Quantity	Rate	Estimated Annual Fee
Administrative Services			
Administration / Data Management			\$727
RMIS – 2 Users Full Access			Included
Total Administrative Services			\$727
TOTAL			\$95,379

Gallagher Bassett is proposing a three year agreement in which the per claim rates increase 1% from year one to year two, increase 2% from year two to year three.

*Gallagher Bassett will set up Input/Admin files and will operate strictly as a record keeper, inputting information as directed by the County of Winnebago (Claim Manager). Investigation, negotiation and adjustment of the claims along with setting reserves will be done by the Claim Manager. GB will document claim notes and will issue the payments at the direction of the Claim Manager. Losses are expected to be open for 90 days or less each.



WINNEBAGO, COUNTY OF

12/01/2016-12/01/2017

GBMCS - GB MEDICAL MANAGEMENT SERVICES

SERVICES	CHARGES
Fee Schedule (Bill Review / UCR)	\$1.30 Per Line plus a 2 line header
All Other Savings	
• System Savings	28 % of Savings
• Clinical Validation/Nurse Review (CV)	30 % of Savings
• Preferred Provider Networks (PPO)	30 % of Savings
• Out Of Network (OON)	30 % of Savings
• Specialty Networks/Physical Therapy (PT)	30 % of Savings
Electronic Receipt of Medical Bills	2 line header in all applicable states
Telephonic Case Management	\$75 Medical Triage \$290 per Indemnity claim (each 30 days) \$130 per Medical Only claim (one time)
Hospital Certification Program	\$120 Inpatient Pre-Certification
Utilization Review Program	\$105 Outpatient Pre-Certification
UR Physician Review	\$270 per Review
Medical Case Management and Vocational Rehabilitation - Hourly	\$98 per hour plus expenses \$112 per hour plus expenses - AK, CA, HI, NY
Priority Care 365	\$90 per call
Other State Service Options:	For claims handled in the designated states (otherwise, Not Applicable)
• Illinois PPP Service Option	No additional fees beyond the normal Cost & Terms
Medical Cost Projection (MCP) and Clinical Recommendations	\$125 per Hour
Pharmacy Benefit Management (PBM)	Cost of prescriptions -- no charge for Bill Review or PPO reductions for PBM transactions
Durable Medical Equipment (DME) Program	Cost of medical equipment – no charge for Bill Review or PPO reductions for Prospective DME transactions
Dental Review Program	Charged on a per review basis

Client and GB agree as follows: If another preferred managed care vendor other than Gallagher Bassett Managed Care Services is utilized, an administrative fee may apply in exchange for bona fide administrative services. The administrative services may include, but not be limited to overhead costs for the oversight and management of Managed Care vendors which includes the development and oversight of quality standards, development and maintenance of EDI interfaces and reports, and ensuring proper mandatory state compliance and reporting.



WINNEBAGO, COUNTY OF

12/01/2016-12/01/2017

OTHER SERVICES

SERVICES	CHARGES
RMIS - Additional Users	\$1,000 per user
OSHA Reporting	\$4,500 per year (Includes set-up, OSHA access & unlimited OSHA Logs and summaries)
Fraud Prevention – Gallagher Bassett Investigative Services (GBIS)	
Special Fraud Investigations - SIU	\$85 per hour plus expenses
Outside Field Investigations	\$80 per hour plus expenses
Surveillance Investigations	\$80 per hour plus expenses
Targeted Field Investigations	\$80 per hour plus expenses
Targeted Database Searches	Rate per report
Self Service Database Searches	Rate per report
Gallagher Bassett Litigation Management Program (GBLMP)	
Invoice and Matter Management platform for adjusters/counsel	2% of net legal invoice (invoice net of disbursements and invoice review savings). Charged as an additional expense, funded by the client and will be reflected as an allocated expense on the claim file.
5 client licenses for Legal Analytics platform	
Attorney-led legal bill review	
Gallagher Bassett Compliance Solutions (GBCS)	
Workers' Compensation Medicare Set-Aside Allocation (WCMSA)	\$2,300 per allocation
Rush Fees (MSA completed within 5 business days)	\$450 per case
Liability Medicare Set-Aside Allocation (LMSA)	\$2,300 Fee
MSA Submission to CMS	\$850 Fee
Conditional Payment Research (CPR)	\$200 Flat Rate
Conditional Payment Negotiations (CPN)	\$375 Flat Rate
Secure Final Demand for Settlement (SFD)	\$250 Flat Rate
Bundled CP Resolution Services	\$700 Flat Rate
Medicare Eligibility Inquiry (MEI)	\$45 Flat Rate
SSDI Verification	\$175 Flat Rate
Release / Settlement Agreement Review	\$250 Flat Rate
Lien Resolution (Advantage Plan, Medicaid, Part D)	\$500 Flat Rate per Lien Resolution
Taxes	
Taxes	All applicable taxes will be added to the service fees where required

STATE OF ILLINOIS, } ss.
COUNTY OF WINNEBAGO }

I, MARGIE M. MULLINS, County Clerk in and for said County, in the State aforesaid, do hereby certify that I have compared the foregoing attached copy of:


RESOLUTION AUTHORIZING THE EXECUTION OF A RENEWAL AGREEMENT WITH GALLAGHER BASSETT FOR THIRD PARTY ADMINISTRATOR FEES FOR WORKERS COMPENSATION AND LIABILITY CLAIMS

With the original document which is on file in my office; and found it to be a true, perfect and complete copy of the original document

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seal of said County, at my office in the City of Rockford, in said County,

this 10TH DAY OF NOVEMBER, 2017.

MARGIE M. MULLINS, Winnebago County Clerk

BY:  Deputy County Clerk



**RESOLUTION
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Gary Jury

Submitted by: Operations & Administrative Committee

2017 CR 144

**RESOLUTION AUTHORIZING THE EXECUTION OF A RENEWAL AGREEMENT WITH GALLAGHER BASSETT
FOR THIRD PARTY ADMINISTRATOR FEES FOR WORKERS COMPENSATION AND LIABILITY CLAIMS**

WHEREAS, the County of Winnebago, Illinois, each year adopts a Resolution which authorizes acceptance of third party administration (TPA) for workers compensation and liability claims; and,

WHEREAS, the renewal for December 1, 2016 TPA services contains premium changes; and

WHEREAS, Arthur J. Gallagher, who is the County's Insurance Broker, has extensively reviewed the County's options for this service and recommends continuation with Gallagher Bassett; and,

WHEREAS, Gallagher Bassett proposed the attached projected rates to Winnebago County for the TPA services of the workers compensation and liability claims beginning December 1, 2016 thru November 30, 2019:

Total Workers Compensation: \$69,354

Total Liability/Property: \$25,298

Ancillary Services Total: \$727

TOTAL: \$95,379

This is year 1 of a 3 year agreement. Per claim fees will increase 0% year one (2016-2017), 1% year two (2017-2018), and 2% year three (2018-2019).

WHEREAS, the Operations and Administrative Committee of the County Board for the County of Winnebago, Illinois has reviewed the renewal and recommends that the County Board authorize execution of an agreement with Gallagher Bassett for the administration of the TPA services for December 1, 2016 through November 30, 2019.

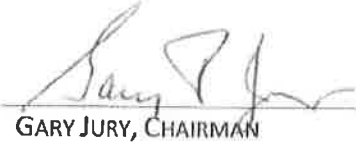
NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois that the Winnebago County Board Chairman is hereby authorized to execute an agreement with Gallagher Bassett, 15763 Collections Center Drive, Chicago, IL 60693, for TPA services for workers compensation and liability claims.

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Director of Purchasing, Director of Human Resources, and the County Auditor.

Respectfully Submitted,
OPERATIONS & ADMINISTRATIVE COMMITTEE

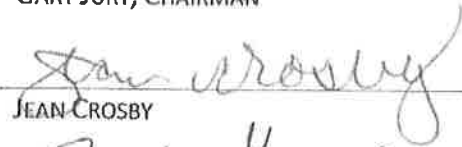
AGREE

DISAGREE



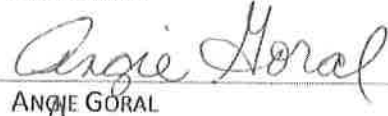
GARY JURY, CHAIRMAN

GARY JURY, CHAIRMAN



JEAN CROSBY

JEAN CROSBY



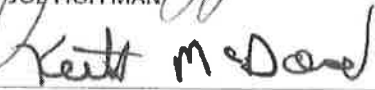
ANGIE GORAL

ANGIE GORAL



JOE HOFFMAN

JOE HOFFMAN



KEITH McDONALD

KEITH McDONALD

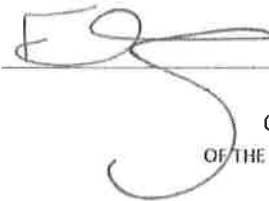
ELI NICOLSI

ELI NICOLSI

DOROTHY REDD

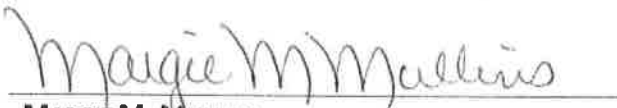
DOROTHY REDD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this 9th day of November 2017.



FRANK HANEY
CHAIRMAN OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

ATTESTED BY:



MARGIE M. MULLINS
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS